

1031 EXCHANGE TRUSTED ADVISOR QUESTIONNAIRE

CLIENT IDENTIFICATION

Name (First, MI, Last)

Name of Business

Designations

Address

City

State

Zipcode

Phone

Email

The following information will help Northland Securities, Inc. learn how to help you.

<p>Which best describes your clients' current situation?</p> <p><input type="checkbox"/> 1031 exchange in progress</p> <p><input type="checkbox"/> Thinking about selling</p> <p><input type="checkbox"/> Property for Sale</p> <p><input type="checkbox"/> Property Under Contract</p> <p>If a client plans on selling, what is the estimated closing date? (MM/DD/YY)</p> <p>_____</p>	<p>Which best describes your services?</p> <p><input type="checkbox"/> Tax Preparation</p> <p><input type="checkbox"/> Legal Services</p> <p><input type="checkbox"/> Estate Planning</p> <p><input type="checkbox"/> Trusts</p> <p><input type="checkbox"/> Wills</p> <p><input type="checkbox"/> Other _____</p>	<p>Which best describes your client(s)?</p> <p><input type="checkbox"/> Business owners</p> <p><input type="checkbox"/> High Net Worth</p> <p><input type="checkbox"/> Land Owners</p> <p><input type="checkbox"/> Other _____</p>
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TELL US ABOUT YOUR BUSINESS:

BY SIGNING BELOW, I ACKNOWLEDGE THE FOLLOWING:

I have carefully read and reviewed this entire document. All of the information printed above is true, correct and accurate.

Advisor Signature

Date

For informational purposes only, consult the appropriate professionals for tax and legal advice. This is neither an offer to sell nor a solicitation to buy any security. Such an offer may be made only by means of an official offering memorandum. This brochure is incomplete and does not include all material information necessary for an investor to make a determination whether to conduct a 1031 exchange. Investors should read the offering memorandum and review the risks associated with any offering. Northland Securities does not provide tax or legal advice and investors should seek advice of their qualified tax and legal advisors. Trusted advisors will not be compensated by Northland Securities for any 1031 exchanges.